

IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF SOUTH CAROLINA
CHARLESTON DIVISION

ERNEST BOWMAN, Personal Representative :
of the ESTATE OF EASEL HAMILTON; :
JENNIFER WILLIAMS; and HENRY L. COHEN :
:
vs. :
:
THE STANDARD FIRE INSURANCE COMPANY, :
THE AETNA CASUALTY AND SURETY COMPANY :
and TRAVELERS CASUALTY AND SURETY COMPANY : 2:06 cv 3307

Motion Hearing held on Tuesday December 1, 2009,
commencing at 2:40 p.m., before the Hon. C. Weston Houck,
in Courtroom IV, United States Courthouse, 85 Broad St.,
Charleston, South Carolina, 29401.

APPEARANCES:

ALVIN HAMMER, ESQ. and DONALD HOWE, ESQ.,
P.O. Box 598, Charleston, SC, appeared for
plaintiffs.

MORRIS D. COOKE, JR., ESQ., P.O. Drawer H,
Charleston, SC, appeared for defendants.

REPORTED DEBRA LEE POTOCKI, RMR, RDR, CRR
Official Reporter for the U.S. District Court
Charleston Division
P.O. Box 835
Charleston, SC 29402
843/723-2208

1 THE COURT: Okay. This is Civil Action 06-3307,
2 Ernest Bowman, personal representative of the Estate of Easel
3 Hamilton, Jennifer Williams and Henry L. Cohen, plaintiffs,
4 against the Standard Fire Insurance Company, Aetna Casualty
5 and Surety Company and Travelers Casualty and Surety Company,
6 defendants.

7 We have heard the defendant's motion for summary judgment,
8 and granted that motion, and this is a motion made by the
9 plaintiffs for us to amend that order deciding the motion and
10 denying that motion, and so that they can have a jury trial.

11 So, Mr. Hammer?

12 MR. HAMMER: Thank you very much, Your Honor.

13 (Discussion held off the record.)

14 MR. HAMMER: Our argument is pretty straightforward.
15 There's basically one sentence in this insurance policy that's
16 at issue as far as this motion is concerned. And it says,
17 "This insurance applies to bodily injury and property damage
18 which occurs during the policy period."

19 Now, Mr. Cooke at the last hearing acknowledged that
20 there's no other temporal limitation in the policy other than
21 that phrase, that limits it to bodily injury that occurs
22 during the policy period.

23 So we're really focused on that sentence and whether or
24 not that does require that the bodily injury occur during the
25 policy period or not.

1 Your Honor said at the last hearing, and I've taken it,
2 I've quoted this, "We have to apply the English language to
3 this equation, and give the language in this policy the plain,
4 ordinary, usual meaning." And then you went on to say,
5 "That's what the law is and that's what it's always been."
6 And I think that's still what it is.

7 Mr. Cooke reinforces that and says that it is for the
8 Court to enforce contracts of insurance, giving the language
9 its plain and ordinary and popular meaning. So I think we're
10 all on the same wavelength at this point.

11 An important factor of the formulation of language is that
12 the meaning of the words used depend on the rules of grammar.
13 In other words, the Court must consider the English language
14 used, apply rules of English grammar to the words written in
15 the contract, and enforce the contract as written. And I
16 think we all agree on that.

17 There are some other principles that I would like to go
18 over with Your Honor, because I think they're important,
19 they're somewhat on the same line. And it says agreements in
20 general are interpreted according to the terms the parties
21 have used. And the terms are to be taken, understood in the
22 plain, ordinary, popular meaning. And it says when a
23 contract's language is unambiguous, the language alone
24 determines the force and effect. And I think earlier in the
25 hearing before you found that this contract was unambiguous,

1 was not ambiguous.

2 The third thing, principle that I wanted to call to the
3 Court's attention is that the words of a carefully prepared
4 contract are presumed to have been employed deliberately and
5 intentionally. So if you have some words in there, you've got
6 to assume that the parties deliberately and intentionally used
7 the words that they did.

8 And the last thing is that the Court must enforce the
9 unambiguous contract according to its terms, regardless of its
10 wisdom or folly, and regardless of the apparent
11 unreasonableness of the parties or the parties' failure to
12 guard their rights carefully.

13 When we look at those principles and we apply that to what
14 we have in this case, we look at what Professor Morrison's
15 affidavit on file says. And she says -- about this sentence,
16 she says the sentence reads as follows: "This insurance
17 applies only to bodily injury and property damage which occurs
18 during the policy period." Then she goes on to say, "The
19 rule, the grammar rule, an ironclad rule of English grammar is
20 that subjects and verbs must agree in number. A singular
21 subject takes a singular verb, a plural subject takes a plural
22 verb. Occurs is a singular verb, and must, therefore, refer
23 to a singular subject. Because the clause immediately follows
24 property damage, which is a singular subject, it grammatically
25 refers to property damage and not to bodily injury."

1 Now, the Court pointed out, or felt that we had pointed
2 out, on page 60 of the original transcript, that there was a
3 grammatical mistake in the language contained in the insuring
4 agreement. When the word 'and' is used rather than 'or,' and
5 the word 'occurs' is used rather than 'occur.' And the Court
6 said, "I would say that is a grammatical error."

7 Judge, it would only be a grammatical error if you're
8 trying to interpret the sentence as the defendants want to
9 interpret the sentence. If you interpret the sentence the way
10 Professor Morrison says it should be interpreted as written,
11 then it's grammatically correct to interpret it that way,
12 under her -- using her rules of grammar. There's no
13 grammatical error if you're interpreting the sentence to say
14 what Professor Morrison and the plaintiffs say.

15 I think that the Court, by saying that there was a
16 grammatical error, understands that the subject and verb do
17 not agree in this sentence, that one is plural, one is
18 singular, and you have to have singular singular. So it only
19 applies to the bodily -- to the property damage and not the
20 bodily injury.

21 We submit that using proper English grammar and following
22 subject-verb agreement rules, the proper way to interpret this
23 sentence is not limited to what the defendant contends.

24 And, Your Honor, I passed this to Mr. Cooke and I'd like
25 to pass this up to you as well, because we think this

1 reinforces what Professor Morrison says. This is
2 Mr. Blackshaw, who was the underwriter in the case. And we
3 ask him -- I have attached Exhibit 2 right behind here. But I
4 asked him what Exhibit 2 was. And he says Exhibit 2 is the
5 insuring agreement for Coverage A, which is bodily injury and
6 property damage. And what he did in that agreement, he wrote
7 out the agreement in longhand for me, putting in the actual
8 definitions. The policy says that when these words in quote
9 appear, that they are to -- they refer to the definition. And
10 when you read what this sentence says -- and this is the same
11 sentence supplying the definition -- we think reinforces what
12 Professor Morrison's view is. And it says, "This insurance
13 applies only to bodily injury, shock, fright, mental anguish,
14 humiliation, sickness or disease sustained by a person,
15 including death resulting from any of these at any time, and
16 property damage which occurs during the policy period."

17 Your Honor, we submit when you read that language, it can
18 have the meaning that Professor Morrison says it has, and we
19 think this reinforces that meaning. And it's only when you
20 read the language and say there's a mistake in the grammar,
21 that it comes out in a different way. If you read the
22 sentence with appropriate grammar, then the sentence has a
23 meaning which Professor Morrison says.

24 And we submit to Your Honor that if there's one way to
25 read the sentence, with the grammar written correctly, and

1 there's one way to read the sentence with incorrect grammar,
2 the Court has to take the sentence with correct grammar.

3 When you have contracts, the whole idea is to have
4 stability and predictability and certainty and reliability.
5 But if the Court can come in later and say, I think there's a
6 grammatical error here, and the meaning of this really should
7 be this, you don't have stability and you don't have
8 predictability, and you don't have certainty and you don't
9 have reliability. The language that's used in this contract
10 does not exclude a reading in accordance with Professor
11 Morrison's reading, nor that of the plaintiff. And because of
12 that, we submit that summary judgment is not appropriate.

13 I'd be glad to answer any questions Your Honor has.

14 THE COURT: I don't think I have any. I understand
15 your argument very well, and it's an ingenious argument. It's
16 one that I've never heard before, I don't know that anybody's
17 ever made the argument before. But I don't have any
18 questions; I understand it very well.

19 Let me hear from Mr. Cooke.

20 (Brief interruption in proceedings.)

21 THE COURT: All right, sir, go ahead.

22 MR. COOKE: Thank you, Your Honor. First of all,
23 this is a motion essentially to reconsider an order granting
24 summary judgment. I'd like to start by pointing out that the
25 standard is very high at this stage. A motion for

1 reconsideration after the entry of summary judgment is an
2 extraordinary remedy which should rarely be used. Recently
3 the Court, Fourth Circuit Court of Appeals in TFWS, Inc.
4 versus Franchot, in talking about reconsidering a judgment
5 based on a clear error in law, which is the standard that the
6 plaintiffs espouse here, requires that more than just maybe or
7 probably was wrong; it must, quote, "Strike us as wrong with
8 the force of a five-week-old unrefrigerated dead fish." In
9 other words, it's not a vehicle just to ask the Court to
10 change its mind. Motion for reconsideration cannot be used to
11 make arguments that could have been made before the judgment
12 was entered. It's not -- the purpose is not to rehash the
13 same arguments and facts previously presented. And Your Honor
14 has held as much in several decisions.

15 The plaintiffs acknowledge, and I'm quoting now on page
16 two of their brief, they acknowledge that they have presented
17 the same contention to the Court. However, based upon the
18 Court's ruling, plaintiffs believe the Court misapprehended
19 the basis supporting plaintiffs' contention. So they're not
20 offering any new argument, Your Honor, they're asking the
21 Court simply to change its mind, which is not a proper use of
22 Rule 59.

23 In fact, when you dig a little deeper you realize that the
24 Court did apply all of the correct legal principles that the
25 plaintiffs now espouse. And if you look at pages 58 through

1 60 of the transcript of Your Honor's ruling, the first thing
2 Your Honor said was that the evidence must be construed in the
3 light most favorable to the plaintiff. Page 59, that
4 particular words or phrases are not determined by considering
5 them by themselves, you must read the policy as a whole and
6 consider the context. Words must be given their plain, usual
7 and everyday meaning. And you said it is not for the Court --
8 it's not to the Court's job to rewrite the policy, but to
9 determine the intent of the parties, determined by reading the
10 whole contract.

11 Now, on page 60 you said that you must give the language
12 of the contract a reasonable meaning, a fair meaning, a
13 consistent meaning, as opposed to an absurd or unreasonable
14 meaning.

15 And, Your Honor, we've never asked this Court to reform
16 the words of the policy to make it fair, we've only asked that
17 the Court give the language its fair and reasonable meaning.

18 One thing the plaintiffs have failed to do is to ever cite
19 in any of their briefs, including this one, the appropriate
20 standard for determining whether there's an ambiguity in the
21 insurance policy, or any contract. And the standard, as
22 announced in Hansen versus USAA, and a number of other cases,
23 is that in order for there to be an ambiguity, as the Court --
24 as the law recognizes, that the policy must be reasonably
25 susceptible to two different interpretations that are both

1 fair and reasonable. And that's what the Court focused on.
2 We don't concede -- we call the sentence three, the sentence
3 that we're referring to, that sentence three of the insuring
4 agreement, we don't concede that it's grammatically incorrect.
5 But the Court understood the plaintiffs' argument about the
6 agreement in numbers, and it considered the possibility that
7 there is a grammatical error. And if I could just quote less
8 than a page of the Court's ruling, page 60, it says, "Based on
9 those rules of construction, I have reviewed these contracts,
10 I've looked at the contracts in their entirety, I've tried to
11 give the language of the contracts a reasonable meaning, a
12 fair meaning, a consistent meaning, as opposed to an absurd,
13 unreasonable meaning. When I do that, I'm convinced that the
14 contracts are not ambiguous. I think the meaning, the intent
15 of the parties is clear from a review of the contracts. All
16 four contracts provide coverage for bodily injury which occurs
17 during the policy period. Counsel has pointed out a
18 grammatical mistake, so he asserts, in the language contained
19 in the insuring agreement when the word 'and' is used rather
20 than 'or,' and the word 'occurs' is used rather than 'occur.'
21 If I were grading someone's paper in an English class, it may
22 be that I would agree, and I would say that that is
23 grammatical error, but I don't think that's what we're doing
24 here. I think we're trying to give this language its
25 reasonable meaning. And when we do, I think it's clear that

1 only bodily injury that occurs during the policy period is
2 covered."

3 Your Honor, I think that's probably the distinction
4 between what the courts repeatedly say. Nowhere do the courts
5 say that you apply a hypertechnical grammatical construction
6 to interpreting any contract. What it says is that you give
7 it its plain, ordinary and popular read. And based upon that
8 standard, there's simply no way that a plain ordinary person
9 could read this insuring agreement and this contract and
10 determine that its intent was to cover bodily injury whenever
11 it might occur.

12 You know, we talked about grammar and had an English
13 professor cited and, you know, maybe this language would only
14 get a B. But if I said, Your Honor, take a look at this and
15 grade it as though the intent were to say that it covers
16 bodily injury at any time, it would get an F minus minus,
17 because there's no way that a human being could read that
18 sentence as saying that.

19 Now I would like to point out a couple of reasons why.
20 First of all, if you look at the actual agreement itself, why
21 would it even use the word bodily injury in sentence number
22 three, because the very first sentence of the insuring
23 agreement says, "We will pay those sums that the insured
24 becomes legally obligated to pay as damages because of bodily
25 injury or property damage to which this insurance applies."

1 Okay? So if you take the plaintiffs' construction, enough
2 said. There's no reason to mention bodily injury again in
3 sentence number three.

4 Second point is, why does it say applies only to bodily
5 injury and property damage which occurs during the policy
6 period. And then why wouldn't it say 'to' again before
7 property? What I'm saying is that in order -- Mr. Hammer says
8 that this sentence would be grammatically correct if you were
9 to interpret it their way. But it would not be grammatically
10 correct to interpret it their way. The sentence would have to
11 read like this. This insurance applies to bodily injury and
12 only to property damage which occurs during the policy period.
13 You'd have to move the word only, and you'd have to add
14 another adverb, to, right in front of bodily injury, or
15 property damage, for it to be even grammatically close to
16 correct by their interpretation.

17 And then finally I'd say what would be the purpose of
18 paragraph 1(b), "Damages because of bodily injury include
19 damages claimed by any person or organization for care, loss
20 of services or death resulting at any time from the bodily
21 injury." If bodily injury could occur any time, why would you
22 bother putting in a whole paragraph that explains that we
23 still cover death and a loss of services and so forth and
24 other damages that arise at any time from bodily injury? If
25 bodily injury is wide open, that would be surplusage. And one

1 of the fundamental rules of contract construction is that
2 there is no surplusage; we have to, if we can, in order to
3 avoid an absurd result, give meaning to every question.

4 The plaintiffs contend in their brief that the language
5 would be clear if they used the word 'or' rather than 'and,'
6 language would be clear if it used singular rather than
7 plural. Yet, there are very good reasons why it could have
8 been written exactly as it was and still be grammatically
9 correct. One is, we pointed out before, the title of this
10 coverage is right up there, says Coverage A, bodily injury and
11 property damage liability. In other words, we -- remember, we
12 argued about spaghetti and meatballs, and Your Honor was
13 critical of that analogy, because bodily injury is often
14 treated differently than property damage in the coverage. But
15 yet, this is called bodily injury and property damage
16 liability coverage. And so it would be logical to link those
17 two together.

18 THE COURT: Is spaghetti and meatballs 'is' or 'are?'

19 MR. COOKE: I actually think you could do either one.
20 But Garner says in his book it's okay to call that singular,
21 because they're considered one thought process. And -- but
22 that's just one reason it could have been done that way.

23 THE COURT: Do you place any significance in the use
24 of separate quotation marks for bodily injury and property
25 damage?

1 MR. COOKE: I think what they're trying to get across
2 is that it could be either/or; that you could have bodily
3 injury without property damage, you could have property damage
4 without bodily injury, or you could have them both together.
5 And that, you know, one might be critical if they'd used the
6 plural form there, and said we cover -- applies only to bodily
7 injury and property damage which occur during the policy
8 period. Well, what if only one occurred; what if you had
9 bodily injury and not property damage; would some smart aleck
10 say, well, that exclusion doesn't apply, because both didn't
11 occur, and you used the plural form.

12 I think the use of the singular form here makes it
13 perfectly clear that it's an either/or. That either bodily
14 injury or property damage are covered, or both, but they both
15 have to have occurred during the policy period. Because
16 otherwise there's no reason to put property -- bodily injury
17 there at all, there's no reason to put only in front of bodily
18 injury.

19 Your Honor, a point was made in the briefs about the ISO
20 forms. And I would call the Court's attention to Exhibit 9 of
21 our brief, which is very telling on that point. This is an
22 ISO circular, and you see on page two of that, it's
23 copyrighted 1984, and they talk about what was then the
24 current form and what was going to be the new form, and they
25 call that proposed, and they call it a side-by-side

1 comparison. And they're explaining to the insurance industry
2 what the changes are that we're about to make in this standard
3 form. Well, the language that they used is exactly the
4 language that we have in these policies. It says this
5 insurance applies only to bodily injury and property damage
6 which occurs during the policy period. Our identical
7 language. You go to the next page, and here is the ISO's
8 explanation of what that language means. And it says, "As in
9 the current contract, the insurance is applicable only to
10 bodily injury or property damage which occurs during the
11 policy period." In the current contract that language is in
12 the bodily injury and property damage definition, and now it
13 was moved to the insuring agreement. But you see what they
14 did, the actual policy language that they used is exactly like
15 what we have. But when they explain it, they used 'or'
16 instead of 'and.' In other words, they used it
17 interchangeably, to mean the exact same thing.

18 So, Your Honor, that's just a long way of saying that we
19 don't even accept the premise that there's a grammatical error
20 in that sentence, but I think the Court, in its original
21 judgment, already took into account that it may be
22 grammatically inelegant, it may be grammatically incorrect,
23 but that the Court's task is to evaluate the entire contract
24 together in the context. And if you were to accept that
25 interpretation, it simply is not a fair and reasonable

1 construction, because it has misplaced modifiers, it has
2 unnecessary language, and it's inconsistent with all the other
3 provisions of the policy and how the policy's set up.

4 Your Honor found correctly last time that the clear intent
5 of the policy, when you use the definition section and you
6 import that into the insuring clause, the clear intent of all
7 that was to say that if you had property damage or a bodily
8 injury that occurred during the policy period, then you still
9 would have coverage for damages that occurred outside the
10 policy period. Like if you were injured within a policy
11 period and then you died later, you're still covered, even the
12 death is covered. And that's the whole purpose of that
13 somewhat convoluted language, is to make that clear.

14 Your Honor, I still stand by what we said at the last
15 hearing, and that is, the plaintiffs have not cited and we
16 have not found a single reported case, or unreported anywhere,
17 that has found a similar or identical insuring agreement on an
18 occurrence type policy to be ambiguous with regard to when the
19 loss has to have occurred.

20 Most of the cases that we see reported don't give you the
21 exact language, so we don't know exactly whether they looked
22 at an 'and' or an 'or,' but we did find two that we cited to
23 Your Honor, Mirza versus Outdoor Leisure, Louisiana Court of
24 Appeals from 1993, and then the unpublished case of Travelers
25 Insurance versus Children's Friend and Services from Rhode

1 Island in 2005. Both of those considered the identical
2 sentence, the identical language to what we have here; neither
3 found any ambiguity in that.

4 Your Honor, I'd just ask the Court to focus on what it did
5 the first time, which is the test of ambiguity is can this
6 policy, can this language, taken as a whole in proper context,
7 reasonably and fairly be read more than one way, and it simply
8 can't be.

9 If you sit down and you think, if I were trying to express
10 the idea that this insurance applies to bodily injury whenever
11 it might occur, how could I, in my wildest imagination, in my
12 weakest moment, in my wildest delusions, have written, "This
13 insurance applies only to bodily injury and property damage
14 which occurs during the policy period."

15 I do have to make one comment about Blackshaw. I'm not
16 sure the exact point that was made by handing this up, but
17 Mr. Blackshaw was just writing what Mr. Hammer told him to
18 write on that sheet of paper. He essentially copied the
19 insuring agreement, but then copied the whole definition of
20 bodily injury, instead of the word bodily injury. So I'm not
21 sure of the point, but I just want to make sure the Court
22 understands that this was not an expression of any opinion by
23 Mr. Blackshaw about what the policy said, he was simply
24 writing what Mr. Hammer told him to write.

25 Based on the extremely high standard that the courts have

1 enunciated for reconsideration of summary judgment, based upon
2 the Court's correct application of every single rule of
3 construction in granting the summary judgment, we ask --
4 respectfully ask that the Court allow its ruling to stand; the
5 rule, once again, that hypertechnical grammatical criticism
6 cannot change the clear meaning of this policy, and that it
7 would deny the motion.

8 Thank you.

9 THE COURT: Mr. Hammer?

10 MR. HAMMER: Thank you, Your Honor.

11 THE COURT: I asked Mr. Cooke, I didn't ask you, but
12 in the policy where they -- this insurance applies only to
13 bodily injury and property damage, and separate quotation
14 marks are around bodily injury and property damage, do you
15 place any significance on that, as opposed to one set of
16 quotation marks?

17 MR. HAMMER: Your Honor, I think that each one of
18 those are a different -- in the policy they're defined
19 differently, they're treated differently, and some of the --
20 in the insuring clause itself, in some of the places it
21 doesn't say bodily injury and property damage, it says bodily
22 injury or property damage.

23 THE COURT: What if they didn't say bodily injury and
24 they didn't say property damage, they just said Coverage A;
25 would you have our argument then?

1 MR. HAMMER: Except for -- Here's what it says.
2 You've got to --

3 THE COURT: No, no, no, let's go to my question.
4 What if it didn't say bodily injury and property damage, but
5 it just said Coverage A.

6 MR. HAMMER: I'd have a harder time. Because when
7 you read this policy, it tells you how to read it. It says
8 other words and phrases that appear in quotation marks have
9 special meaning, and then you refer to the definition. So
10 when they put them in quotation marks, then you go to the
11 definition. That's why I'm saying what Mr. Blackshaw wrote
12 was in accordance with the way it tells you to read the
13 policy. So when you do that, you have this definition of
14 bodily injury which says shock, fright or any of these
15 resulting from any of these at any time, and property damage
16 which occurs during the policy period.

17 Now, Your Honor, there are two things that I would point
18 out. In the year 1989 and '90 and '91, the policy is exactly
19 what we're talking about. But the next year, '91, '92, and
20 this is in Mr. Cooke's brief, the company did make changes in
21 the policy. And they changed the policy to say this insurance
22 applies to bodily injury and property damage only if the
23 bodily injury or property damage occurs during the policy
24 period. Mr. Sennott testified, it's in the record, that the
25 only reason they made changes, either to change the coverage

1 or to clarify. So we have that change.

2 The other change that we have is the ISO policy that was
3 read as proposed, was not what was actually the final version
4 of that policy. The final version, and it's in Mr. Cooke's
5 affidavit, says this insurance applies only to bodily injury
6 or property damage, not and property damage. So what the
7 proposed -- what they were proposing, somebody, I would
8 submit, there's an inference that somebody saw that that was
9 not grammatically correct and corrected it. The Standard Fire
10 Company saw that. They have a department, they take part of
11 ISO and they take part of whatever they want, they have their
12 own department, they write their own policies. And the
13 testimony is that they chose this language. That goes along
14 with the South Carolina law which says when you have a
15 comprehensive policy, you have to assume that the parties
16 deliberately and intentionally chose the language that they
17 used.

18 Now, Mr. Cooke says, well, this really means either/or.
19 But if it meant either/or, it would have been very simple for
20 them to write it either/or. They're the author of this
21 dilemma. They could have said this policy -- this insurance
22 only applies to either bodily or property damage which occurs
23 during the policy period. They could have said it a lot of
24 different ways. But when they deliberately chose the language
25 they did, and you've got to -- you know, they are the author

1 of this policy, they wrote the policy. And so if there's
2 anything to be -- if there's any question about it, it has to
3 be read most favorably against them. So we submit that there
4 is an issue of fact in this case.

5 The other thing is, insurance policies all the time have
6 redundant things, they say one thing here and one thing here,
7 one thing here, and it all comes out the same. So the fact
8 that they said it more than once is, and we submit, of no
9 moment.

10 The other matter that I would call to your attention is
11 you've got to remember, this policy was written for a
12 construction company building a highway, I-26, in 19 -- it was
13 '89 and '90, somewhere around there, and it was finished in
14 1990. And they knew that they would be subject to liability
15 for their mistakes on this highway until the Statute of Repose
16 ended, which I think was -- at this time I'm not sure whether
17 it was 13 years or 15 years at that time, I think it's changed
18 somewhat in the interim. But they understood that they had
19 this liability out there for their mistakes. So it's
20 certainly reasonable for somebody to want an insurance policy
21 that would cover them for later on. Because when you're
22 building a highway, it may look fine, and two years later when
23 you have the puddles start building up, or three years later,
24 and it's not in the same policy period, and you're out of
25 business or whatever it is, you want to be protected.

1 So I think that, you know, it's sort of a red herring to
2 say that what we propose is totally unreasonable. Now, the
3 reason I don't think that is important, is because the
4 contract has to be enforced regardless of the wisdom or the
5 reasonableness of the terms that are in it, or regardless of
6 the rights that it protects, if it's unambiguous. And if it's
7 written a certain way, you don't look at whether it's
8 reasonable or not. You can have all kind of terms that you
9 say, well, it's unreasonable to get \$5000 worth of property
10 damage, when you know most cars are going to be 25,000. But
11 people do it. You don't change that just because it's not a
12 reasonable term. If it's written, if it's clear, if it's
13 unambiguous, the reasonableness is not something for the Court
14 to consider.

15 And, Your Honor, I think that when I read -- when we read
16 what Mr. Cooke read to you -- and I'll read it again to you.
17 If you were grading this paper you may agree and you would say
18 that there is a grammatical error. But this is the critical
19 part that I think we have our problems with the Court on.
20 "But I don't think that's what we're doing here. I think
21 we're trying to give this language its reasonable meaning."
22 Now, I don't think the law says you give the language its
23 reasonable meaning; I think the law says you enforce the
24 contract as it's written, if it's unambiguous. Whether it's
25 reasonable, regardless of the reasonableness, regardless of

1 the wisdom or the folly of the contract.

2 And so we submit to Your Honor that the dilemma we're at
3 is because of the defendants' own doing. They brought this
4 dilemma on themselves. And we submit to you that just hearing
5 all of this, there's certainly questions that need to be
6 answered before we can say there's no way that this policy can
7 be read the way this English professor reads it, applying
8 normal grammar.

9 Thank you.

10 THE COURT: Anything, Mr. Cooke?

11 MR. COOKE: Just three points briefly in reply.
12 First of all, if I heard Mr. Hammer correctly, he said that
13 the ISO circular that I quoted to Your Honor was not the final
14 version and that there's another one that was. I don't
15 believe there's anything in the record that shows there's
16 another final version. The plaintiffs submitted one that has
17 a 1982 and '84 copyright date. This circular with the
18 proposal for the new one has a copyright date of 1984. I
19 don't believe there's one that changes. But be that as it
20 may, their argument was, why did we consciously choose to
21 deviate from what the ISO had proposed, and I just quoted that
22 for the purpose of showing that we used exactly identical
23 language which the ISO not only proposed, but explained it,
24 using the word 'or' as meaning the same thing.

25 Second thing. Mr. Hammer pointed out that the policy

1 forms did change in later years, and that's true, but it
2 wasn't just that word that was changed, they restructured the
3 whole policy and put things in different places. So I think
4 you're comparing apples to oranges on that.

5 The question of would a contractor like to have coverage
6 forever --

7 THE COURT: I can't -- to consider that, means that
8 I've got to go outside of the contract, which I've got to find
9 that it's ambiguous.

10 MR. COOKE: I agree with that.

11 THE COURT: And if it were ambiguous, then we'd have
12 to go to the jury and let them decide the ambiguity. Then if
13 one of you parties chose to, you could call the parties to the
14 contract and see what they intended. But we aren't there.
15 We're here with summary judgment. And we can't decide issues
16 of fact, and that's an issue of fact.

17 MR. COOKE: Right. That was really the point that
18 I --

19 THE COURT: I dare say if we called the parties, they
20 would say -- they would probably side with you. But we can't
21 call them, and we can't try to read into this record what they
22 would do. That's irrelevant, I think, under the determination
23 we make. Because if there is an ambiguity, then I have no
24 business deciding the motion for summary judgment. And if
25 there is not an ambiguity, we can't go outside of the policy

1 and determine what the parties thought they were getting when
2 they entered into the contract. We have to look at the four
3 corners of the contract itself.

4 MR. COOKE: I agree with that. And I would close
5 with almost exactly that point. And that is, I think that
6 Mr. Hammer, and again, kudos to him for making the argument
7 this way, I think he's conflating the idea of asking the
8 contract to be read fairly, as in it's fair to the insurance
9 company; that's not what we're asking for. We're asking that
10 the language be given its fair meaning. And that the law is
11 very clear on that, that when you argue for two different
12 interpretations, and one leads to an absurd result and the
13 other leads to a fair and reasonable result, you take that
14 one.

15 THE COURT: What you just said is a rule of
16 construction. It's applied to contracts in South Carolina.
17 But I think Mr. Hammer was correct when he said that I misused
18 the word reasonable. Because reasonable doesn't come within
19 the equation of looking at the language. Plain, ordinary,
20 usual meaning comes there. Now, maybe reasonableness comes
21 into the equation when you start looking at the entire
22 contract, and what's absurd and what's not absurd, but not the
23 language. We don't give it the reasonable meaning. The
24 parties give it the meaning and then we take the meaning as
25 they gave it to us.

1 So reasonable, fair, I'm not so sure fair is a proper word
2 to use, because some contracts are not fair, but the parties
3 enter into them intentionally, knowingly and clearly, and,
4 therefore, fair or not, they have to live by them.

5 MR. COOKE: Right, but the Hansen versus USAA case
6 which defines ambiguity, does use the term fair and
7 reasonable, and that is that can the contract be fairly and
8 reasonably read more than one way, and that's the test of
9 ambiguity. So that's probably where that term came from.

10 THE COURT: Okay.

11 MR. COOKE: Thank you.

12 THE COURT: Anything else? Now both of you can't be
13 last.

14 MR. HAMMER: Your Honor, I was just going to tell you
15 that the --

16 THE COURT: You know that.

17 MR. HAMMER: -- the final version --

18 THE COURT: I think I'll just get both of you to come
19 up here and just shout.

20 MR. HAMMER: The final version is entry 733, which
21 is -- I think Mr. Cooke's entry -- and it's page three of 11,
22 and it looks like it's 1984 or '85 is the date on that. So it
23 was before the contract in this case. And this is the ISO
24 version.

25 MR. COOKE: I misunderstood what you said then. We

1 agree with that, but that's our point.

2 THE COURT: In considering a motion based on Rule 59,
3 there are several recognized grounds upon which we can
4 reconsider a prior ruling. If there's presented new evidence
5 that was not available at the original hearing, if there's an
6 intervening change of law, or to correct a legal error to
7 prevent a miscarriage of justice. I don't think that the
8 plaintiffs assert the existence of the first two. I think
9 they contend that we made a clear legal error, and that a
10 failure to reconsider it and reverse it will result in a
11 manifest injustice.

12 Their burden may be high, but if I decide that I made a
13 mistake, I think I have the authority to correct that mistake.
14 Because if I did make a mistake, obviously it may or will
15 result in manifest injustice.

16 If I used the word reasonable early improperly, obviously
17 that's not what I meant. I know that the law is that
18 interpreting -- in interpreting a contract, we look to the
19 language and give it its usual, ordinary and plain meaning.
20 And that means the ordinary, usual and plain meaning that an
21 average person would give it. And because of that, I have
22 some doubt as to whether or not, in a trial, I would let the
23 English professor's affidavit into evidence.

24 I took a lot of English in my time, and I never have been
25 acquainted with the rules of construction that she referred

1 to, and I doubt very seriously that the average juror has.
2 But be that as it may, we have considered that, it's in the
3 record, and we don't have to worry about a jury in this case.

4 I believe that the ruling that I made is a correct ruling.
5 I do not think that there are -- the policy is ambiguous, I do
6 not think that it is capable of two meanings in determining
7 when the occurrence must take place.

8 I think in dealing with bodily injury and property damage,
9 the contract is clear and unambiguous that they must take
10 place during the policy period, and not at any time. I think
11 the 'at any time' refers to death, and to only death, and it
12 refers not to the occurrence taking place at any time.

13 Mr. Cooke says he's looked for cases and he hasn't found
14 any. I think that's a compliment to the plaintiffs' lawyer.
15 And I compliment you for your diligence and for asserting a
16 point that I never heard of. And I doubt that any other court
17 has ever heard of it, and that's why there are no cases out
18 there. But though I applaud your ingenuity, I don't agree
19 with your argument. I think that it's clear that any meaning
20 other than the one that I have said I think the policy
21 unambiguously conveys, would create an absurd result. The
22 only sensible, fair, meaningful result that I think the
23 parties intended to accomplish in this case was the one that I
24 found in granting summary judgment initially.

25 Having reconsidered the matter, I think that my first

1 ruling was proper, and for the reasons stated therein and
2 those added today, the motion of the defendants for summary
3 judgment is hereby granted, and the Clerk of this Court is
4 directed to enter judgment in favor of the defendants and
5 against the plaintiff. And it is so ordered.

6 Thank you very much.

7 MR. HAMMER: Thank you, Your Honor.

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9 (Court adjourned at 3:28 p.m.)
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REPORTER'S CERTIFICATION

I, Debra L. Potocki, RMR, RDR, CRR, Official Court Reporter for the United States District Court for the District of South Carolina, hereby certify that the foregoing is a true and correct transcript of the stenographically recorded above proceedings.

S/Debra L. Potocki

Debra L. Potocki, RMR, RDR, CRR